



“Britain is Open for Business” Doing Business with the UK and Canada - Conference
Friday 11th of October 2013, 9 am – 3:30 pm, Ontario Investment and Trade Centre, Toronto, ON

Agenda

9:00 AM – 9:30 AM

Registration and networking

9:30 AM – 10:30 AM

Featured speakers

MC: Mr. John Smith, Past-President BCCTC

Welcome - Mr. Tom O’Carroll, Vice-President Central BCCTC

Mr. Howard Drake OBE, British High Commissioner to Canada

Mr. Nick Baird, Chief Executive of UK Trade and Investment

Thank you by - Mr. Dean Smith, National President BCCTC

10:30 AM – 10:45 AM

Opening presentation

“Canada and the U.K. : Framing a Successful Partnership”

Mr. Jim Feir, Director and Senior Trade Commissioner, Ontario Region,
Foreign Affairs, Trade and Development Canada

Thank you by – Mr. Tom Prins, CEO, Commissionaires Great Lakes

10:50 AM – 12:00 PM

“Matchmaking Across the Pond”

In partnership with the Canada UK Chamber of Commerce, London UK

- Mr. Nigel Bacon, Canada UK Chamber of Commerce *introduces*
- Mr. Mark Richardson, Trade Commissioner, the High Commission of Canada to the United Kingdom
- Mr. Cameron Branston, Commercial Officer, Alberta United Kingdom Office
- Mr. Terry Irwin, Director, TCii Strategic and Management Consultants referred by Canada UK Chamber of Commerce
- Mr. Ted Zatylny, Sarnia-Lambton Economic Partnership The Research Park, Sarnia-Lambton *introduces*
- Mr. George Irving from Rock Technical referred by Sarnia-Lambton Economic Partnership
- Mr. Bill Macheras, Trade Commissioner, Ontario Region, Foreign Affairs, Trade and Development Canada (DFATD) *introduces*
- Mr. Robert Dietrich, Chief Financial Officer, Armstrong Fluid Technology referred by DFATD

Q&A facilitated by BCCTC

12:00 PM – 1:00 PM

Buffet Lunch & Networking



Agenda, cont.

1:00 PM – 1:30 PM

Mr. Thomas Timmins, Partner, Gowling Lafleur Henderson LLP

Keynote Speaker:

Mr. Sebastien Sherman Senior Vice President, BOREALIS Infrastructure

Thank you by – Mr. Nicolas Krohne, British Airways, to announce partnership with RBC Credit Card Avios Points

1:30 PM – 3:00 PM

“PPP, Trade & Investment” sessions providing information, and resources, on business opportunities for both the UK and Canada.

MC: Mr. John Smith, Past-President BCCTC. Panelists:

- Ms. Laurie D’Souza, Area Director UK, Ireland, Nordics, Ministry of International Trade and Investment Ontario
- Ms. Sue Rauth, Deputy Director, DFATD Department of Foreign Affairs, Trade & Development
- Mr. Neal Lilliott, Investment Officer, UK Trade & Investment
- Mr. Robert Wittmann, President and CEO, Jameson Bank
- Mr. Mark Romoff, ICD.D, President & CEO, The Canadian Council for Public-Private Partnerships

Economic Review provided by Mr. Ben Arber, Head of Global Trade and Receivables Finance, HSBC Bank Canada

3:00 pm

Thank you by - Mr. Dean Smith, National President BCCTC

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